



**TELEDYNE SOLUTIONS, INC.**

**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu-driven database system. The INTERNET address of *GSA Advantage!* is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

**ENVIRONMENTAL SERVICES**

FSC Group: 899; Standard Industry Group: 541620  
FSC Class/Product Code: F999

Contract Number: GS-10F-0062P

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at: [fss.gsa.gov](http://fss.gsa.gov).

Period Covered by Contract: November 10, 2003 through November 09, 2008,  
with Options through November 09, 2023

Teledyne Solutions, Inc.  
5000 Bradford Drive, Suite 200  
Huntsville, AL 35805  
256-726-4345  
[www.teledynesolutions.com](http://www.teledynesolutions.com)  
Type of Contractor: Large Business

**SIN 899-1 – ENVIRONMENTAL PLANNING SERVICES & DOCUMENTATION  
SIN 899-2 – ENVIRONMENTAL COMPLIANCE SERVICES  
SIN 899-3 – ENVIRONMENTAL OCCUPATIONAL TRAINING SERVICES  
SIN 899-4 – WASTE MANAGEMENT SERVICES AND SOFTWARE**

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*Prices Shown Herein are Net (discount deducted)*

## CUSTOMER INFORMATION

**1a. Awarded Special Item Numbers:**

SIN 899-1 – ENVIRONMENTAL PLANNING SERVICES & DOCUMENTATION  
SIN 899-2 – ENVIRONMENTAL COMPLIANCE SERVICES  
SIN 899-3 – ENVIRONMENTAL OCCUPATIONAL TRAINING SERVICES  
SIN 899-4 – WASTE MANAGEMENT SERVICES AND SOFTWARE

See Pages 8 and 11 for item descriptions and awarded prices, respectively

**1b. Lowest prices/Government prices are shown in the Rate Tables included.** These tables anticipate that task orders will be performed by personnel based in and operating out of our Huntsville, Alabama facilities. If a task order requires the establishment of a local office in one of the 11 GSA geographic regions outside of Huntsville, Alabama, indexed surcharges will be added to reflect the current cost of living in that region. The index will be based on then-current Geographic Salary Differentials Report by William M. Mercer, Inc., of Louisville, Kentucky. The surcharge would only be applied to the Customer Facilities (On-Site) rate table, and would be applied in the quotation.

**1c. Services are offered based on hourly rates.** See Page 9 for description of corresponding job titles, experience requirements, functional responsibility and education requirements for those types of employees or subcontractors who will perform services.

**2 a. Maximum Order:** The maximum dollar value per order will be \$5,000,000 for all Environmental Services, in accordance with Clause 52.216-19 (Variation 1 – Aug. 1999) .

**2 b. Notwithstanding Paragraph 2a, for larger orders see contract clause** “Orders That Exceed the Maximum Order (I-FSS-125)(AUG 1995).”

**3. Small Order Requirements:** The minimum dollar value of orders to be issued is the equivalent of 40 consecutive hours of any proposed labor category, unless otherwise agreed to by the Government and the Contractor.

**4. Geographic Coverage (delivery area):** The geographic scope of this contract is the 48 contiguous United States, Alaska, Hawaii, the District of Columbia, the Commonwealth of Puerto Rico, and all U.S. Government installations overseas.

**5. Production Points:**

Teledyne Solutions, Inc., 5000 Bradford Drive, Suite 200, Huntsville, Madison County, AL 35805

**6-8. Discounts:** Prices shown herein are net. (Any applicable discount deducted.)

(a) Prompt Payment: None

(b) Quantity - None

(c) Dollar Volume – None

(d) Government Educational Institutions - None

(e) Discount for use of Government Credit Card - None

(f) Other - None

**9. Government Commercial Credit Cards will be accepted for payment,** both up to and above the micropurchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

**10. Foreign Items:** None

- 11a. **Time of Delivery:** TSI will provide Environmental Services at a place and time mutually agreed upon by TSI and the Government.
- 11b,c. **Expedited delivery, overnight, and 2-day delivery do not apply.**
- 11d. **Urgent Requirements:** Clause I-FSS-140-B, URGENT REQUIREMENTS (JAN 1994), in the Contract is noted. Agencies can contact TSI's Contracts Representative to effect accelerated delivery of Environmental Services, to the extent achievable by reasonable and practical means.
12. **FOB Destination.**
- 13a. **To Place Orders, Please Contact:**  
Ed Russell, Contracts Department  
Teledyne Solutions, Inc.  
5000 Bradford Drive, Suite 200  
Huntsville, AL 35805  
Voice: (256) 726-4345  
Facsimile: (256) 726-3644  
E-mail: ed.russell@tdytsi.com
- Ordering agencies may also contact to obtain ordering assistance:  
256-726-1211 (Angie Stevens); or for technical assistance: 256-726-1949 (Frank Chapuran)
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
14. **To Make Payment:**  
Teledyne Solutions, Inc.  
Dept. AT 40157  
Atlanta, Georgia 31192-0157
15. **Warranty provision:** See "Terms and Conditions," Page 5
16. **Statement Concerning Availability of Export Packing:** N/A
17. **Terms and Conditions of Government purchase card acceptance:** See Item 9.
- 18-24. N/A
25. **DUNS Number:** 15-118-4574
26. **Central Contractor Registration is in place.**

## ORDERING PROCEDURE FOR ENVIRONMENTAL SERVICES

Ordering and receiving Environmental Services from Teledyne Solutions, Inc. via the GSA Schedule is very easy. In fact, it is as easy as 1, 2, 3, 4, 5. Just follow the five easy steps shown below. That's all there is to it!

**Step 1:** The end-user who has need of our services provides information regarding their need to their normal procurement or ordering officer in the normal fashion. The information provided would typically include a Statement of Work (indicating deliverables and schedule requirements), Government cost estimate, and funding documentation.

### Typical items included in the Statement of Work might be:

- ◆ Scope of Work
- ◆ Location of Work
- ◆ Period of Performance
- ◆ Deliverables Required (Type, quantity, and schedule)
- ◆ Applicable Standards, if any
- ◆ Acceptance Criteria
- ◆ Special Requirements (e.g., security clearances, travel, special knowledge, etc.)

### Useful information regarding our TSI GSA Schedule contract is:

◆ Contract Number:	GS-10F-0062P
◆ Contractor Establishment Code (DUNS):	15-118-4574
◆ Type of Contractor:	Large Business
◆ Woman Owned?	No
◆ TSI Taxpayers ID Number (TIN):	63-1248629
◆ CCR Registered	Yes
◆ CAGE Code	1P9G8

**Step 2:** The ordering officer contacts TSI in one of the following ways (By phone: 256-726-4345 or 256-726-1211, by Facsimile: 256-726-1456, or by E-mail: ed.russell@tdytsi.com) and provides us with a written preliminary Delivery Order, Statement of Work, and a request for cost estimate.

**Step 3:** TSI responds to the request with a price estimate based upon the stated requirement and in accordance with the established fixed rates for our labor categories in our GSA Schedule Contract. Elements of our response include:

- Total hours and price for labor
- Proposed completion/delivery date
- Other Direct Costs (ODCs), such as travel costs, if any, consistent with Joint Travel Regulations, or any other Open Market items (e.g., any other item not on the TSI Schedule contract, to be procured in order to meet the ordering agency's requirements).
- Total price for the order

**Step 4:** The ordering officer upon receiving the TSI response, reviews it, makes a best value determination and awards the Delivery Order to TSI.

**Step 5:** Upon notification of acceptance, TSI will take action to provide our services in the manner agreed upon and will strive to deliver the highest quality professional services possible in a timely and cost efficient manner in order to satisfy the end-user's need.



## TERMS AND CONDITIONS

### 1. ORDER

Agencies may use written orders, EDI orders, credit card orders, blanket purchase orders, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Orders shall not extend beyond the end of the contract period.

### 2. INVOICES AND PAYMENT

Invoices for Environmental Services shall be submitted by the contractor as soon as possible after completion of the work. Payment under blanket purchase orders will be made quarterly or monthly, except where cash payment procedures are used. Invoices shall be submitted separately to each Government office ordering services under the contract.

### 3. SERVICE ORDERS

Any Delivery Order format may be used (e.g. DD-1155). Orders should be accompanied by a Statement of Work that indicates:

- Any other unique project requirements
- Scope of work
- Period of performance
- Deliverables
- Government and/or commercial standards
- Data item descriptions
- Acceptance criteria
- Travel requirements

### 4. CHARGES OTHER THAN LABOR

All charges for project support other than Labor will be calculated under the current applicable government regulations. If Other Direct Costs (ODCs) exceed \$2,500, they may be competed on an open market basis or added through modification to this contract.

### 5. GOVERNMENT SITE SERVICES

For services performed at the government site, the Government will provide all standard office support including office space, computer work stations, telephone, facsimile machine, supplies and copier access.

### 6. MINIMUM ORDER

The minimum dollar value of orders is the equivalent of 40 consecutive hours of any proposed labor category, unless otherwise agreed to by the Government and the Contractor.

### 7. TRAVEL

Any travel required by an ordering agency, in the performance of Services under this contract, will be reimbursed by the ordering agency. Contractor travel will be in accordance with the Federal Travel Regulation or Joint Travel Regulations, as applicable. Established Federal Government per diem rates will apply to Contractor travel. The Contractor shall not add the Industrial Funding Fee onto travel costs.

## **8. OTHER DIRECT COSTS (ODCs)**

Other Direct Costs (ODCs) are available outside the scope of this contract. These costs will be negotiated separately with the ordering agency per the guidelines set forth in the FAR. ODCs may be written as a separate line item.

## **9. RESUMES**

Resumes shall be provided to the User Agency upon request.

## **10. GUARANTEE**

People provided under the contract by the Contractor shall have the experience, education, and expertise as delineated in this pricelist.

## **11. SECURITY REQUIREMENTS.**

In the event security requirements are necessary, the ordering activities may incorporate, in their delivery order(s), a security clause in accordance with current laws, regulations, and individual agency policy; however, the burden of administering the security requirements shall be with the ordering agency. If any costs are incurred as a result of the inclusion of security requirements, such costs will be negotiated with the Schedule Contractor on an open market basis, outside the scope of the contract.

## COMPANY OVERVIEW

Teledyne Solutions, Incorporated (TSI) is a **professional engineering services** firm providing advanced engineering services to our customers. Our focus is high tech engineering, allowing us to provide high-quality, unbiased, independent advice and assessments for our Government customers. Our **product** is creative, intellectual capital in the form of experienced, energetic and intelligent people. We have **nationally recognized expertise** in a variety of scientific, technical and program management disciplines, including physics, mathematics and engineering. It is the quality of our people that creates the “**TSI Difference.**”

### **Our experience base includes a number of highly technical and complex projects for:**

- Theater and national missile defense program management and engineering; threat intelligence and response; weapons lethality and effects evaluation;
- Systems engineering, including requirements synthesis, development and allocation; systems concept definition, design, planning, testing and integration;
- Technology development, assessment, and validation; hardware/software design and validation;
- Modeling and simulation; hardware/software in the loop testing; test and simulation development; and
- Program/project analysis, evaluation and control.

### **We have cross-functional expertise from which we provide integrated solutions in the following areas:**

- Systems Engineering
- System Integration
- Test Planning, Training, Execution and Analysis
- Program Management, Planning, Control and Analysis
- Modeling and Simulation
- Specialized Engineering
- Environmental Engineering, Effects, and Analysis
- Information Operations and Security

TSI stands **ready** to meet the challenges facing all Government agencies with **solid experience, innovation and integrity**. For more information on our capabilities and other information about our company please visit our website [www.teledynesolutions.com](http://www.teledynesolutions.com)

## SERVICES OFFERED

Teledyne Solutions, Inc. offers environmental services in the following specialties. Specific tasks include but are not limited to the examples in the following list:

### 899-1 Environmental Planning Services & Documentation:

- Advice and guidance in planning, oversight, monitoring, document review and analysis, quality assurance, and reporting key cost, schedule, and performance factors for agencies' environmental programs
- Analysis and resolution of environmental justice issues in accordance with Executive Order 12898
- Development of implementing procedures for the International Standards Organization (ISO) 14000 series
- Tracking of environmental compliance deficiencies and implementation of corrective actions
- Preparation of NEPA documentation (environmental impact statements, environmental assessments, or categorical exclusions) in accordance with 40 CFR Parts 1500-1508 and DOD implementing regulations
- Preparation of Management Plans (which include the NEPA strategy, roles and responsibilities), Description of the Proposed Action and Alternatives (DOPAA), and coordination of NEPA document approvals
- Preparation of Public Affairs Plans; conduct of public scoping meetings and public hearings
- Development of project Mitigation Plans
- Preparation of Finding of No Significant Impact, Notice of Intent to Prepare an EIS, or Record of Decision
- Survey of project-specific archeological, historic, and cultural resources, analysis of potential adverse impacts and development of plans to mitigate

### 899-2 Environmental Compliance Services:

- Prepare environmental permits, plans, standards, Compliance Agreements, Compliance Management Plans (including Operations and Maintenance); provide technical assistance in implementation and compliance audits
- Identify/analyze project-specific biological and natural resource requirements
- Review/analyze impacts on Federal and State listed/candidate threatened and endangered species
- Survey and plan for recovery/preservation or mitigating effects on biological and natural resources

### **899-3 Environmental Occupational Training Services:**

- Provide training materials and customized training courses on Environmental, Safety and Occupational Health (ESOH), NEPA and other environmental regulatory compliance requirements
- Tailored training for hazardous materials and waste management requirements, pollution prevention policies, and management of safety and health risks.
- Training materials, courses, and guidance for Defense materiel acquisition community
- Lesson plans, course handouts, fact sheets, case study examples and lessons learned, and course instruction.
- Guidance documents and related tools to facilitate and standardize preparation of NEPA and ESOH requirements documents for Army acquisition programs

### **899-4 Waste Management Services and Software:**

- Develop/recommend processes for hazardous waste accountability, waste stream definitions, environmental and regulatory databases, operating procedures, safety and emergency response procedures, inspection and maintenance requirements, record keeping/reporting requirements. Monitor and ensure compliance
- Provide technical assistance in implementing developed/recommended processes.
- Assistance with managing the handling of hazardous/non-hazardous waste generated by industrial operations
- Provide technical assistance in planning, managing, and controlling hazardous materials usage, and application of commercial software to develop hazardous materials tracking systems.
- Develop computer models for screening toxic air pollutant concentrations, utilizing SCREEN software developed by the Environmental Protection Agency (EPA)
- Develop tracking software databases for specific treatment and test results for various potable water systems
- Provide instrumentation and data acquisition for toxic air pollutant monitoring and analysis.
- Assess the operational effectiveness and suitability of existing Toxic Gas Monitoring Systems, ventilation systems, and fire suppression systems
- Develop Pollution Prevention Program Management Plans; recommend overall goals and strategies with emphasis on specific hazardous material and ozone-depleting chemicals.

## LABOR CATEGORIES

### PROGRAM MANAGER

#### Summary:

Defines objectives and policies of programs. Reviews overall effectiveness, adherence to policy and achievement of program objectives. Monitors daily operations of program. Responsible for planning, staffing, and business-development activities and interfaces with directors.

#### Principal Duties And Responsibilities:

- Responsible for all management activities relative to a program. Performs administrative and supervisory duties required for operation of the program. Maintains an appropriate skills mix of the program staff through the professional development of the existing staff and the recruitment of new personnel.
- Interfaces with subcontractors on technical, limited financial, and schedule requirements. Ensures adequacy, accuracy, and technical quality of all contract deliverables. Ensures that contractual delivery orders and authorized funds are expended according to the projected spending plan. Develops and maintains employee-coverage projections.
- Prepares material for presentations or discussions relative to progress of the program. Conducts presentations, lectures, or discussions. Initiates meetings, ensuring representation from each operating element of the program.

Labor Category	Educational Requirements Plus Required Experience
Program Manager IV	Masters Degree or equivalent and 12 years of work experience*
Program Manager III	Masters Degree or equivalent and 10 years of work experience*
Program Manager II	Bachelors Degree or equivalent and 14 years of work experience*
Program Manager I	Bachelors Degree or equivalent and 12 years of work experience*

\*Six (6) years of work experience is equivalent to a Bachelors Degree

Six (6) years of work experience with a Bachelors Degree is equivalent to a Masters Degree

## ENGINEER/ANALYST

### Summary:

Performs professional engineering/analyst work in research, development, design, testing, analysis, production, maintenance, operation, planning, estimating, application, or standardization of engineering facilities, systems, structures, software applications, firmware, processes equipment, devices, or materials.

### Principal Duties and Responsibilities:

- Applies intensive and diversified knowledge of engineering principles and practices in broad areas. Makes decisions independently on engineering problems and methods, and represents the organization in conferences to resolve important questions and to plan and coordinate work. Requires use of advanced technology and the modification and extension of theories, precepts, and practices in the field.
- Plans, directs, and coordinates a large engineering project or a number of small ones with many complex features. Assesses the feasibility and soundness of proposed engineering evaluation tests, products, or equipment. Directs the work of a staff of engineers and technicians. Makes recommendations for hire, promotion, and other changes of status.

Labor Category	Educational Requirements Plus Required Experience
Engineer/Analyst, VII	Masters Degree or equivalent and 12 years of work experience*
Engineer/Analyst, VI	Masters Degree or equivalent and 8 years of work experience*
Engineer/Analyst, V	Bachelors Degree or equivalent and 12 years of work experience*
Engineer/Analyst, IV	Bachelors Degree or equivalent and 8 years of work experience*
Engineer/Analyst, III	Bachelors Degree or equivalent and 6 years of work experience*
Engineer/Analyst, II	Bachelors Degree or equivalent and 3 years of work experience*
Engineer/Analyst, I	Bachelors Degree or equivalent and 0 years of work experience*

\*Six (6) years of general experience is considered equivalent to a Bachelors Degree  
Six (6) years of work experience with a Bachelors Degree is equivalent to a Masters Degree

## ENGINEERING TECHNICIAN

### Summary:

Provides semi-professional technical support for engineers working in such areas as research, design, development, testing, prototyping, or manufacturing. Applies practical skill and knowledge in a number of areas including but not limited to: electronics, engineering, mechanical prototyping, mechanical testing, solid and liquid propulsion technology.

### Principal Duties And Responsibilities:

- Pursues objectives, requirements and design approaches as outlined by Supervisor. Completed work is reviewed for technical adequacy and satisfaction of requirements.
- Performs non-routine and complex assignments involving responsibility for planning and conducting a complete project of relatively limited scope or a portion of a larger more diverse project. Selects and adapts plans, techniques, designs or layouts. Contacts personnel in related activities to resolve mutual problems and coordinate work. Reviews, analyzes and integrates the work of other technicians.
- Constructs experimental or prototype models to meet requirements. Conducts tests and experiments and redesigns as necessary. Records and evaluates data; analyzes data and prepares test reports.
- Provides for safety of personnel. Applies safe practice in all operations.

Labor Category	Educational Requirements Plus Required Experience
Engineering Technician V	Associates Degree or Equivalent+12 years of general experience*
Engineering Technician IV	Associates Degree or Equivalent+ 4 years of general experience*
Engineering Technician III	HS Diploma or GED or Equiv.+ 6 years of general experience*
Engineering Technician II	HS Diploma or GED or Equiv.+ 4 years of general experience*
Engineering Technician I	HS Diploma or GED or Equiv.

\*Six (6) years of general experience is considered equivalent to an Associates Degree

## BUSINESS SUPPORT

### Summary:

Responsible for the overall management and supervision of program analysts, procurement analysts and other disciplines. Coordinates and participates in clerical/administrative support for an organizational segment of the company. Works from policies and general objectives, under general direction.

### Principal Duties And Responsibilities:

- Plans, directs, and coordinates a program management or program support office. Directs the work of a staff of program analysts and procurement personnel either directly or through subordinate supervisors.
- Develops, plans, reviews, directs, and controls all activities within the department. Makes major decisions, anticipates problems and develops solutions. Supervises the establishment and maintenance of a review and analysis system that assures "closed loop" management within the program and provides the necessary checks and balances.
- Develops and maintains a close communication with higher level Government personnel, contractor, and company personnel. Responsible for compliance with company policy on equal employment opportunity and affirmative action in all personnel actions under their jurisdiction.
- Maintains a comprehensive knowledge of analytical models and simulations. Validates the user of models and simulations for performance of sensitivity analysis for decision-making under extreme uncertainty.

Labor Category	Educational Requirements Plus Required Experience
Business Analyst VI	Masters Degree or equivalent and 8 years of work experience*
Business Analyst V	Bachelors Degree or equivalent and 8 years of work experience*
Business Analyst IV	Bachelors Degree or equivalent and 4 years of work experience*
Business Admin III	HS Diploma or GED or Equivalent; 8 years of work experience*
Business Admin II	HS Diploma or GED or Equivalent; 4 years of work experience*
Business Admin I	HS Diploma or GED or Equivalent; 0 years of work experience*

\*Six (6) years of general experience is considered equivalent to a Bachelors Degree  
Six (6) years of work experience with a Bachelors Degree is equivalent to a Masters Degree

## LABOR RATES

### Rate Table A – Contractor Facilities (Off-Site)

Direct Labor Category	Labor Rate	Labor Rate	Labor Rate	Labor Rate	Labor Rate	Labor Rate
	10 Nov 03-31 Dec 03	01 Jan 04-09 Nov 04	10 Nov 04-09 Nov 05	10 Nov 05-09 Nov 06	10 Nov 06-09 Nov 07	10 Nov 07-09 Nov 08

#### Management

Program Manager IV	136.55	136.20	141.24	146.46	151.88	157.50
Program Manager III	113.16	112.87	117.04	121.37	125.86	130.52
Program Manager II	103.98	103.71	107.55	111.52	115.65	119.93
Program Manager I	94.68	94.43	97.93	101.55	105.31	109.20

#### Engineer/Analyst

Engineer/Analyst VII	103.25	102.98	106.79	110.74	114.84	119.09
Engineer/Analyst VI	88.03	87.81	91.05	94.42	97.92	101.54
Engineer/Analyst V	79.02	78.81	81.73	84.75	87.89	91.14
Engineer/Analyst IV	70.14	69.96	72.55	75.23	78.01	80.90
Engineer/Analyst III	66.19	66.02	68.47	71.00	73.63	76.35
Engineer/Analyst II	58.89	58.74	60.91	63.017	65.50	67.93
Engineer/Analyst I	50.81	50.68	52.55	54.50	56.52	58.61

#### Engineering Technicians

Engineering Technician V	96.06	95.82	99.36	103.04	106.85	110.80
Engineering Technician IV	83.52	83.31	86.39	89.59	92.90	96.34
Engineering Technician III	60.37	60.21	62.44	64.75	67.15	69.63
Engineering Technician II	44.84	44.72	46.38	48.10	49.87	51.72
Engineering Technician I	39.64	39.54	41.00	42.52	44.09	45.72

#### Business Support

Business Analyst VI	96.58	96.33	99.89	103.59	107.42	111.40
Business Analyst V	71.57	71.39	74.03	76.77	79.61	82.55
Business Analyst IV	58.84	58.69	60.86	63.12	65.45	67.87
Business Admin III	50.40	50.27	52.13	54.06	56.06	58.13
Business Admin II	35.55	35.46	36.77	38.13	39.54	41.01
Business Admin I	28.20	28.13	29.17	30.25	31.37	32.53

1. This schedule supports all SINs 899-1, 899-2, 899-3, and 899-4.
2. This schedule contains both the 5 year base period, 11/10/2003 and the 5 year Option Period 1, 11/10/2008 through 11/9/2013. Rates for each succeeding 5 year option period (if exercised) shall be fixed for that option period based on Contract provisions.
3. A surcharge may be added for more than incidental time contracted outside Huntsville, Alabama geographic area, according to GSA geographic region, based on current Geographic Salary Differentials Report (William M. Mercer, Inc.)

## LABOR RATES

### Rate Table A (Cont'd) – Contractor Facilities (Off-Site)

Direct Labor Category	Labor Rate	Labor Rate	Labor Rate	Labor Rate	Labor Rate
	10 Nov 08- 11 Nov 09	10 Nov 09- 11 Nov 10	10 Nov 10- 11 Nov 11	10 Nov 11- 11 Nov 12	10 Nov 12- 11 Nov 13

#### Management

Program Manager IV	163.49	169.70	176.15	182.84	189.79
Program Manager III	135.48	140.63	145.97	151.52	157.28
Program Manager II	124.49	129.22	134.13	139.23	144.52
Program Manager I	113.35	117.66	122.13	126.77	131.59

#### Engineer/Analyst

Engineer/Analyst VII	123.62	128.31	133.19	138.25	143.50
Engineer/Analyst VI	105.40	109.40	113.56	117.28	122.36
Engineer/Analyst V	94.60	98.20	101.93	105.80	109.82
Engineer/Analyst IV	83.97	87.17	90.48	93.92	97.48
Engineer/Analyst III	79.25	82.26	85.39	88.63	92.00
Engineer/Analyst II	70.51	73.19	75.97	78.86	81.86
Engineer/Analyst I	60.84	63.15	65.55	68.04	70.63

#### Engineering Technicians

Engineering Technician V	115.01	119.38	123.92	128.63	133.51
Engineering Technician IV	100.00	103.80	107.75	111.84	116.09
Engineering Technician III	72.28	75.02	77.87	80.83	83.90
Engineering Technician II	53.69	55.73	57.84	60.04	62.32
Engineering Technician I	47.46	49.26	51.13	53.08	55.09

#### Business Support

Business Analyst VI	115.63	120.03	124.59	129.32	134.24
Business Analyst V	85.69	88.94	92.32	95.83	99.47
Business Analyst IV	70.45	73.13	75.90	78.79	81.78
Business Admin III	60.34	62.63	65.01	67.48	70.05
Business Admin II	42.57	44.19	45.87	47.61	49.42
Business Admin I	33.77	35.05	36.38	37.76	39.20

1. This schedule supports all SINs 899-1, 899-2, 899-3, and 899-4.
2. This schedule contains both the 5 year base period, 11/10/2003 and the 5 year Option Period 1, 11/10/2008 through 11/9/2013. Rates for each succeeding 5 year option period (if exercised) shall be fixed for that option period based on Contract provisions.
3. A surcharge may be added for more than incidental time contracted outside Huntsville, Alabama geographic area, according to GSA geographic region, based on current Geographic Salary Differentials Report (William M. Mercer, Inc.)

## LABOR RATES

### Rate Table B – Government Facilities (On-Site)

Direct Labor Category	Labor Rate	Labor Rate	Labor Rate	Labor Rate	Labor Rate	Labor Rate
	10 Nov 03-31 Dec 03	01 Jan 04-09 Nov 04	10 Nov 04-09 Nov 05	10 Nov 05-09 Nov 06	10 Nov 06-09 Nov 07	10 Nov 07-09 Nov 08

#### Management

Program Manager IV	116.97	116.67	120.99	125.46	130.11	134.92
Program Manager III	96.93	96.68	100.26	103.97	107.81	111.80
Program Manager II	89.08	88.85	92.14	95.55	99.08	102.75
Program Manager I	81.11	80.90	83.90	87.00	90.22	93.56

#### Engineer/Analyst

Engineer/Analyst VII	88.44	88.22	91.48	94.87	98.38	102.02
Engineer/Analyst VI	75.40	75.21	77.99	80.88	83.87	86.97
Engineer/Analyst V	67.69	67.51	70.01	72.60	75.29	78.07
Engineer/Analyst IV	60.08	59.93	62.14	64.44	66.83	69.30
Engineer/Analyst III	56.72	56.57	58.66	60.83	63.09	65.42
Engineer/Analyst II	50.44	50.31	52.18	54.11	56.11	58.18
Engineer/Analyst I	45.41	45.29	46.97	48.71	50.51	52.38

#### Engineering Technicians

Engineering Technician V	82.28	82.07	85.11	88.26	91.52	94.91
Engineering Technician IV	71.56	71.37	74.01	76.75	79.59	82.54
Engineering Technician III	53.46	53.33	55.30	57.35	59.47	61.67
Engineering Technician II	40.07	39.97	41.45	42.98	44.57	46.22
Engineering Technician I	35.42	35.33	36.64	37.99	39.40	40.85

#### Business Support

Business Analyst VI	82.74	82.52	85.58	88.74	92.03	95.43
Business Analyst V	61.31	61.16	63.42	65.76	68.20	70.72
Business Analyst IV	50.41	50.28	52.14	54.07	56.07	58.15
Business Admin III	45.04	44.92	46.59	48.31	50.10	51.95
Business Admin II	30.46	30.39	31.51	32.68	33.89	35.14
Business Admin I	24.16	24.10	24.99	25.92	26.87	27.87

1. This schedule supports all SINs 899-1, 899-2, 899-3, and 899-4.
2. This schedule contains both the 5 year base period, 11/10/2003 and the 5 year Option Period 1, 11/10/2008 through 11/9/2013. Rates for each succeeding 5 year option period (if exercised) shall be fixed for that option period based on Contract provisions.
3. A surcharge may be added for more than incidental time contracted outside Huntsville, Alabama geographic area, according to GSA geographic region, based on current Geographic Salary Differentials Report (William M. Mercer, Inc.)

## LABOR RATES

### Rate Table B (Cont'd) – Government Facilities (On-Site)

Direct Labor Category	Labor Rate	Labor Rate	Labor Rate	Labor Rate	Labor Rate
	10 Nov 08- 11 Nov 09	10 Nov 09- 11 Nov 10	10 Nov 10- 11 Nov 11	10 Nov 11- 11 Nov 12	10 Nov 12- 11 Nov 13

#### Management

Program Manager IV	140.05	145.37	150.89	156.63	162.58
Program Manager III	116.05	120.46	125.04	129.79	134.72
Program Manager II	106.65	110.71	114.91	119.28	123.81
Program Manager I	97.12	100.81	104.64	108.61	112.74

#### Engineer/Analyst

Engineer/Analyst VII	105.90	109.92	114.10	118.43	122.93
Engineer/Analyst VI	90.27	93.71	97.27	100.96	104.80
Engineer/Analyst V	81.04	84.12	87.31	90.63	94.07
Engineer/Analyst IV	71.93	74.67	77.50	80.45	83.51
Engineer/Analyst III	67.91	70.49	73.16	75.95	78.83
Engineer/Analyst II	60.39	62.69	65.07	67.54	70.11
Engineer/Analyst I	54.37	56.44	58.58	60.81	63.12

#### Engineering Technicians

Engineering Technician V	98.52	102.26	106.15	110.18	114.37
Engineering Technician IV	85.68	88.93	92.31	95.82	99.46
Engineering Technician III	64.01	66.45	68.97	71.59	74.31
Engineering Technician II	47.98	49.80	51.69	53.66	55.70
Engineering Technician I	42.40	44.01	45.69	47.42	49.22

#### Business Support

Business Analyst VI	99.06	102.82	106.73	110.78	114.99
Business Analyst V	73.41	76.20	79.09	82.10	85.22
Business Analyst IV	60.36	62.65	65.03	67.51	70.07
Business Admin III	53.92	55.97	58.10	60.31	62.60
Business Admin II	36.48	37.86	39.30	40.79	42.34
Business Admin I	28.93	30.03	31.17	32.35	33.58

1. This schedule supports all SINs 899-1, 899-2, 899-3, and 899-4.
2. This schedule contains both the 5 year base period, 11/10/2003 and the 5 year Option Period 1, 11/10/2008 through 11/9/2013. Rates for each succeeding 5 year option period (if exercised) shall be fixed for that option period based on Contract provisions.
3. A surcharge may be added for more than incidental time contracted outside Huntsville, Alabama geographic area, according to GSA geographic region, based on current Geographic Salary Differentials Report (William M. Mercer, Inc.)